

CENTRAL CAROLINA BRIDGE ASSOCIATION UNIT 169

BOARD OF DIRECTORS MEETING MINUTES

JULY 25, 2020

Attendees: Ron Matamoros, Dianne Pusch, Dixie Culver, Carol Elkins-Bachl, Kathy Tomlinson, Rich Pepper, Skip Wilson, Judy Hellen, Claudia Hale, Cindy Wright, Chris Shepard

Not Attending: Jim Bean, Tom Skaar, John Lamanna

Welcome (Ron)

Ron started the meeting at 11:03 a.m.

Approval of Minutes from May 2, 2020

Ron asked if there were any comments regarding the meeting, no one had any changes, Skip Wilson made a motion to accept, Rich seconded the motion and all approved.

Board Member Update 2020:

Sad news announcing the passing of Tim Stecker on Monday, June 22nd. Should we get another person to take over his duties of the Willie Award? Ron mentioned the card we sent to the family from the board and explained how dedicated Tim was to his board position and what a nice thoughtful man Tim was to everyone. A discussion made it apparent that we will wait to see when/if we will be having bridge in person, we will then start keeping track of the "Player of the Year" award at that time. We voted to name the player of the year award after Tim as expressed by Debbie Monroe. We will not have a winner for 2020, but hope to start again in 2021. The award will be called the *Tim Stecker Player of the Year*.

New Board Members

Ron welcomed our newest board members and indicated how honored we are to have their talent: Rich Pepper, Chris Shepard, Dianne Pusch. Dixie made sure everyone received their New Board Roster with contact information in their email packet.

Membership Update (Dixie) - May-June 2020

8 new members

6 transfers in

2 transfers out

3 deceased

Total 891

Quip Report 12 months ending June 2020

2nd in the "District with active trend"

1st - 88 new members gained

4th - 32 member losses

2nd - 215 new member retention percentage over 2 years

71.7 average age down from 72.25 last year

The Longest Day 2020 Alzheimer's Game Donation of Just Over \$6500 from our Unit (Dixie)

Dixie thanked Fran Tewkesbury for championing the Longest Day for the second year and explained how well the online games and auction was received from our members. She went on to thank Peter and Cindy for their hard work in directing the games at no charge.

- 7 games directed by Peter & Cindy for free
- 60 Tables
- Donations of over \$1000
- Auction of \$2000
- Unit picked up BBO fees, entire amount went to Alzheimer's approximated \$350

Cindy brought up the fact that we had Jerry Helm's and the Joyces in our auction and that they are not in our unit. Dixie explained that neither she nor Fran solicited them for this auction. Ron explained that it was very nice of all 3 of them to help us by donating their time and allowing us to meet the same donation as last year which was not easy under our Covid restrictions. He also mentioned that the ACBL has made directors and club managers aware that there are no restrictions on play in any virtual game.

Financial Update (Dixie)

Profit & Loss July 1, 2019 – June 30, 2020

Income:		
Investments	\$ 340.26	
Non-Programs	3,915.79	
Program Service	<u>65,900.52</u>	\$70,156.57
Expenses:		
Non-Programs	\$ 6,006.61	
Program Service	<u>59,025.61</u>	<u>65,032.22</u>
Net Profit		\$ 5,124.35

Balance Sheet June 30, 2020

Current Assets:		
BB&T Checking	\$ 30,085.24	
Cash Gloria	25.00	
Cash \$2 bills	472.00	
Chase Bank	1,700.00	
Towne Bank CD	<u>10,000.00</u>	<u>\$ 42,282.24</u>
Equity:		
Opening	\$ 37,257.89	
Net Profit	<u>5,024.45</u>	<u>\$ 42,282.24</u>

*Detailed Profit & Loss Attached: Dixie showed the Financials Statements by class on her screen at this time and went over the details of the year end financials. The biggest loss amount was from our unit games, with the largest cost being the Holiday Party which we use as an annual meeting of membership. At this meeting we provide a PowerPoint presentation on the state of our unit. Due to us having online unit games we make money and this loss should be a profit with less manpower ie. food.

Positive Financial Information:

- Reviewed requests from Georgia Taylor for rent. After auditing the past few years found 2 months of rent at \$120 each for a credit of \$240. I contacted them to have them send us a check.
- Opened a Chase Bank Account that will yield a \$200 bonus for funding with \$1500 deposit for 60 days. Will continue to look for small ways to make money with the money we have without any risk.
- Peter is running games using the Unit sanction, he is paying the fees and giving the unit \$1 per table. The virtual unit games will be profitable.
- ACBL mailed the membership check for the second half of the year \$1,848.31. \$100 from BBO games.
- Received the rebate from High Point Visitors Bureau. Cindy followed up this and they submitted a \$3,000 check to us.
- Will start the 990 Tax Return this coming week. Will ask Wayne Sykes who reviewed the 990, last year for Tax Review. Would a board member like to take on the financial review? No members wanted to take on the audit portion and felt Wayne would be an excellent person to handle this duty.

Unit Game Continuation (Ron)

- Online bridge Process Review – Ron discussed the possibility of having a game that we do not charge as a thank you for our members during the Covid crisis. Dixie said she would text Peter who has run the last few unit games to see if this was possible. Debbie asked if we could possibly have a 2 day event and possibly a Swiss event. Dixie said she participated in the District Swiss game event and it went well, we should be able to do this for our unit. Rich mentioned the issue is more about receiving ACBL Points and the District event did not produce any points. Dixie said she would speak to Peter on Monday and ask if this was possible. Cindy mentioned she is not going to direct any events for the unit and requested a separate virtual ACBL number for the virtual BBO unit games because of financial concerns. Dixie explained that we attempted to obtain one and due to Covid the ACBL could not process prior to the Longest Day, both she and Peter contacted the ACBL. Dixie explained that she would contact ACBL again. Ron asked if this is possible and how much would it cost the unit. Cindy said that BBO charges 3.5% and after that is deducted 20% and then at least 25-cent per person/table if it is not a special game. Dixie explained the actual percentage is 22.8% plus the charge from ACBL. If we are having a free game BBO has a set fee which we will need to confirm. Dixie will check these amounts and get a proper estimate to see if this is possible.
- When is a good time to start back? Is it best to stay virtual until we are sure? How would we resume? What measures do we need in place? Ron indicated it does not seem possible to play this year until there is a vaccine.

Ron also asked about any complaints regarding online play. A discussion continued regarding some players just will not play online and how some board members are encouraging others to play. Ron has instructed and made it possible for several to play online and encourage all of us to do the same.

Ron mentioned the board was notified concerning disputes between Peter and Cindy over times/pricing and general ill between the club owners. We discussed the recent notice

sent out by the ACBL regarding their stance on club owners and not allowing the mirroring of games by day & times and to undercut pricing. No action was taken due to this not being a board matter, but a business issue between existing club owners.

Ron discussed that he and Cindy would be chairing the NLMR/Sectional and asked if Cindy had found a co-chair for the event. Claudia let Cindy know that she would do the advertising, could not do the everyday tasks and heavy lifting anymore. Jim Bean was suggested as a possibility and Ron offered to reach out to Jim and ask for his assistance.

PIANOLA EMAIL BLASTS - submitted by Claudia Hale

Quite a few members have contacted either me, Claudia Hale (through the Unit's website) or directors Cindy Wright and/or Peter J. Boyd-Bowman that they are not receiving the email blasts. These members include the new transferees from Martinsville. Rich asked if some individuals have checked their spam. He offered to help those in need and explained how he can take control of his Mother's computer and help her when needed. Ron thanked Rich for offering to help, asked that we just talk to people to assist and not provide IT help. Cindy offered to send Claudia a way to send emails similar to Ft Lauderdale. Claudia indicated she is not interested in more work.

- Contacted Pianola and ACBL Marketing Department on June 22 & again July 6
- Problems transferring updated from ACBL member database to Pianola, working with ACBL IT Department for a refresh. Still waiting for notice that issues have been resolved.

UNIT REIMBURSEMENT FOR PIANOLA - submitted by Claudia Hale

- Using Pianola since April, 2016 thru ACBL at no charge ACBL turned over cost to Units and Districts January 1, 2020 Unit bought "credits" to be used to send blast emails for Unit-sponsored activities and announcements
- Directors, Cindy and Peter are utilizing the blasts to promote their personal games and special events and are asked each month to reimburse the Unit. Invoices are sent 1st of the month. Accounting as follows:
 - May 1, 2020 - Invoice 101 - Each director billed \$9.50 Total emails sent for directors: 2,831 Total emails for the month: 2,831
 - June 1, 2020 - Invoice 102 - Each director billed \$7.50 Total emails sent for directors: 4,536 2 separate emails sent to all members at no charge as Unit expense: 1,516 Total emails for the month: 6,052
 - July 1, 2020 - Invoice 103 - Peter billed \$12.50 and Cindy billed \$9.50 Total emails sent for directors: 4,357 / Peter sent 4357 - Cindy sent 3766 / 4 separate emails sent to all members at no charge as Unit expense: 3,032 / Total emails for the month: 7,389

BRIDGE CRUISE 2021 - submitted by Claudia Hale

We had 57 individuals booked for the 2020 cruise, which is outstanding for our first attempt at a social Unit bridge cruise. As of now, we have 7 cabins booked and hoping for more!



and then, along comes covid ...



... and we rescheduled to 2021.

We hope everyone who signed up for the 2020 cruise will do so for 2021 ... and, hopefully, more! Information is posted on the CCBA website under "Members" in the green navigation bar at the top of the home page.

Basic information is:

Length of trip: 7-night cruise

Dates: November 14 thru November 21, 2021

Port: Round-trip Port Canaveral FL

Ship: Royal Caribbean's *Horizon of the Seas*

Itinerary: 3 sea days, St. Maarten, San Juan Puerto Rico, RCCL private island

Bridge Director: Skip Wilson / Carolyn Wilson: guaranteed partner

Number of Bridge Sessions: 9

Cost for unlimited bridge: \$75 per player

Bridge accommodations on ship: Conference Center, Deck 3

Pre-/post-cruise hotel block at \$85/night +tax at Hampton Inn Orlando Airport

Shuttle service from/to Orlando to port by Cortrans and/or Lux2 Transfer (charge)

I am in the process of obtaining a group block from Port Canaveral hotel for those who will drive to the port, and this will be announced on the website when procured.