

CENTRAL CAROLINA BRIDGE ASSOCIATION UNIT 169

BOARD OF DIRECTORS MEETING MINUTES

November 20, 2021

ATTENDING: Claudia Hale, Sydney Cardone, Camilla Matthews, Ted Edgar, Peter Boyd-Bowman, Debbie Monroe and Dixie Culver.

NOT ATTENDING: Rich Pepper, Chris Shepard, Robert Powell, Dianne Pusch, Martha Meyer and Cindy Wright.

Meeting was brought to order at 10:51 a.m. by Debbie Monroe

APPROVAL OF MINUTES FROM September 11, 2021 Motion made by Peter Boyd-Bowman with a second from Ted Edgar, all approved.

MEMBERSHIP UPDATE (Dixie)- 2021

3 new members

11 transfers in

10 transfers out

1 died

2 reinstated

Total down from 820 to 811

FINANCIAL UPDATE (Dixie) –

Profit & Loss 7/1-11/18/21

Income:

Non-Programs	\$ 2,028.73	
Program Service	<u>1,923.43</u>	\$ 3,952.16

Expenses:

Non-Programs	\$ 2,492.85		Exp up Website Cost
Program Service	<u>840.51</u>	<u>3,333.36</u>	

Net Profit		\$ 618.80	
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BALANCE SHEET
November 18, 2021

Current Assets:

BB&T Checking	\$ 27,798.75	
Cash Gloria	25.00	(\$333.26 less than 2019) (not received by Rich yet)
Cash \$2 bills	472.00	
Towne Bank CD	<u>10,201.04</u>	
		\$ 39,680.50

Other Current Assets:

Prepaid Rent GSO	<u>2,742.50</u>	
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TOTAL ASSETS

\$41,239.29

Equity:

Opening	\$ 40,609.96	
Net Profit	<u>629.33</u>	<u>\$ 41,239.29</u>

POSITIVE FINANCIAL INFORMATION: (Dixie)

We are continuing to hold a small profit due to having unit games in Greensboro and the lower amount of rent we are paying. We had 2 months of prepaid rent from previous years due to the demand of the GA Taylor Manager of \$300. This is the reason the Winston unit game do not show a loss for this fiscal year. The cost for rent in Winston is an additional \$170 per month. We pay an average of \$50 in Greensboro according to which site we utilize. Due to the cost of the facility and the lack of players in Winston Salem we all agreed to play in Greensboro during this downturn to allow in person bridge for the Unit. Also, our membership is down during Covid and this will have a minor reduction in membership dues from ACBL. If we can continue to bring in \$200 per month from our unit games we should finish the year with no loss or profit.

We had Wayne Sykes, CPA review the previous year books and tax return. He found all transactions were shown properly and timely and issued a letter of review.

UNIT GAME UPDATE (Dianne, Claudia, Chris, Rich)

-Update on Survey Results: see attached sheet

Even though a majority of those surveyed preferred to have Unit Games in WS, they did not want the cost of the game to increase, in order, to cover the extra amount needed to hold a game at GA Taylor. Instead it was determined they would support the game in GSO and Online Unit Games. Peter Boyd-Bowman mentioned he felt \$10-\$11 was not a large increase if it were to help cover the game cost and thought the WS players would support the increase. He mentioned most clubs that incur cost have games around \$10-\$11.

The group discussed the possibility of finding another venue for WS or one that is much closer to WS. Table storage was a consideration which Peter suggested we check into Pack Rat and to contact Barbara Hudson which Debbie agreed to research.

Also, food was important for those attending. We all discussed and agreed we will continue to have some food and will adjust accordingly to health and safety concerns as well as, members wants and needs. Debbie and Dixie explained the reason for the prepackaged food was Covid Health Concerns.

Peter Boyd-Bowman suggested after the mask mandate is lifted in WS the board sponsor a free unit game since it will be nearly impossible to have a full Christmas Party/End of the Year meeting celebration.

Claudia started a calendar for 2022, she went through the ACBL website and holidays which will give Rich a heads up for scheduling. Peter Boyd-Bowman offered to assist Rich with choosing the best games to allot the largest amount of points for players.

-Update on Rec Centers:

GA Taylor signed lease documents Dixie secured 2 months of credits from prior year demands from the manager. We have used these credits for the last 2 Unit games in WS.

- 1. Unit Games – move to 2 per month in GSO. None on BBO.**

- a. Attendance improved (9 tables) on Aug. 28 game in GSO, 4.5 – 5 tables since. We asked people to register in advance. Other ideas to help attendance?
- b. What suggestions for 2022?

We've moved out all non-bridge items, and moved in everything that belongs to the Unit. The shelves on the left side will be labeled for:

Column 1: Social bridge group (meets Mondays)

Column 2: Kathie Dwyer

Column 3: Mary Leger

The back shelves will need to be redone for use by the Unit, so that all of our large bins and boxes can fit. Will remove 2 of the existing shelves, then will increase the depth of all these shelves so that a bin will slide into it and fit (approx..24-27 inches deep). Large, bulky but very light weight items will go on top in back (e.g. cups). Large heavy items will go on bottom shelf. (e.g. bidding boxes in a bin).

We will be painting all the shelves then, and the interior walls of the closet. Lewis Center has a lot of leftover paint from recent repainting of the rooms and the gym (see colors beside door), plus a navy blue (gym). I have a number of paints as well. Hope to match these existing colors, with some accent colors. Will paint the metal pipes a rust color, so they are more appealing. The outside of the door, we will have a sign company make a hard plastic or metal sign about 3 ft wide x 2 ft. high with the ACBL new logo on it. Will then screw this onto the door. Can be removed later if needed.

At the end, Lewis Center agreed to strip, clean and wax the floors inside the closet (has not been done in years).

Total cost for supplies and sign might be \$150 – 200 I'd estimate.

1. Rich's Feedback on the Survey about Unit Games, and ideas going forward:

Here are my impressions and take-aways on the survey:

- There is a fairly equal preference for Unit games in GSO vs. WS, with slightly more preferring WS. However, right now with lower turnout due to COVID, the WS game is not economically feasible. It appears a number of folks in WS (41%) indicate they won't support Unit games as much (e.g. attend) if only in GSO. For some time in 2022: I suggest we might try to either: 1) negotiate a better rate for Georgia Taylor than the current \$120 + additional \$1 per player, or 2) find a venue in WS that is more reasonable.
 - **Does the Board have any suggestions on who/where to approach about a venue, for lower cost?**
- No clear driver to change the start time from 1 pm
- Beverage and food: no clear preference. I'd say let's keep it manageable/small for near future.
- For online Unit games: Sat. afternoon seems best option, but I am not enthused about offering this in addition to in person games. The prior BBO games had hard time getting enough people. However, if there was a clear groundswell of support and requests to offer an online Unit game e.g. 1 Saturday per month, **AND CLEAR COMMITMENT OF PEOPLE TO ATTEND, I'd consider it.**
- On which game setup options folks prefer: no clear preferences. Director can make the call on this.
- No lessons seems the preference.
- Individual comments: wide range of inputs but no one clear message.

I am hopeful that now that the Mask requirement at Lewis Center is lifted, we might start to see more attendance in person at these Unit games. I believe, we definitely should continue to require proof of vaccination for the near future. We are not past COVID surges as yet; need to see a low incidence and hospitalizations in the area for a longer period before changing this.

TOURNAMENT UPDATE (Cindy)-

High Point Sectional 2/24-2/27/22 Cindy has reserved a space near Greensboro/Kernersville that Unit 169 member Bansi Shah's church will allow rentals at \$600 per day. We will only have an increase of \$183.50. Cindy has signed the contract and we are all set. Cindy will be running the NLMR, Debbie

Monroe and Ted Edgar will Chair the Sectional. Cindy is in charge of the Thursday's hot dog lunch. Sydney is in charge of Friday's lunch which will be paid for by attendees. We will be taking prepayment for Saturday's luncheon. Ted Edgar will be in charge of Saturday and Sunday's lunch.

Winston Salem Sectional 7/22-24/22 Cindy has checked with the Home and Garden Center and will be signing the documents. The price will remain the same as 2019 at \$600 per day, \$1,800 total.

Greensboro Sectional 5/20-22/22 Dixie asked for a reduction in rent, which they allowed and the cost will be \$2,742 for 2022 not the \$3,635 they initially asked. We have placed a deposit of \$2,742.50 with Bur Mil. FYI, in 2019 we paid \$2,558.50. If we decide not to have the tournament, we need to let them know ASAP in order to get a refund or to have the date rescheduled.

October Sectional? Peter explained that we have a sanction for a Fall Sectional and asked if we have made plans. Debbie explained that we have not as of yet and we will discuss at the next meeting.

PIANOLA ACCOUNT (Claudia)

I purchased another 50,000 credits, or more, which would entitle us to receive the 100% additional bonus.

CCBA WEBSITE INFORMATION (Claudia)

There are three annual charges to WIX.com that total \$276.49:

- \$204.00 for the unlimited Premium Plan due on September 27, 2021. This will be auto-charged 14 days before the payment is due to the CCBA VISA credit card ending in 7505.
- \$24.85 for the Domain Name ccbaunit169.org due on September 10, 2021. This will be auto-charged 30 days before expiration to the CCBA VISA credit card ending in 7505.
- \$47.64 for the Apps due on March 25, 2022. This was auto-paid on March 24, 2021.

ACTION ITEMS FROM SEPTEMBER 11th: See attached sheet.

Emergency Meeting December 11, 2021: Debbie asked that we have an emergency meeting prior to January to make sure Cindy has processed and distributed all the marketing material (Claudia had copies) for the Piedmont Sectional/NLM. Also, we need a budget and checklist for the tournament. Claudia mentioned the bylaws require a meeting prior to the Annual Meeting. This year we will not have a Christmas Party and instead Dixie will make a hot chocolate bar, Peter Boyd-Bowman will provide Cider and Debbie will supply an assortment of cookies.

DEBBIE MONROE ASKED FOR A MOTION TO ADJOURN AT 11:53 a.m. Motion was made by Peter Boyd-Bowman with a second from Ted Edgar, all approved.