

CENTRAL CAROLINA BRIDGE ASSOCIATION
BOARD OF DIRECTORS MEETING
March 30, 2019

Members Present: Brenda Garzia, Judy Hellen, John Lamanna, Ron Matamoros, Debbie Monroe, Kathryn Morris, Kent Leggett, Jeannie Leggett, Cindy Wright, Tom Skaar, Claudia Hale and Dixie Culver

Also Attending: Ed Turner, Rich Peiffer and Penny Barnham


Member Absent: Don Folger, Tim Stecker, Carol Elkins-Bachl

Old Business:

1. Debbie Monroe opened the meeting welcoming everyone and discussed her goals for the meeting.
 - NLM/Sectional
 - Goodwill Ambassador 2019
 - GSO Tournament Budget
 - Slate of Officers
 - Loss of Attendance Unit Games/Increasing New Membership
2. Minutes of the January 5, 2019 board meeting were approved. Ron Matamoros made the motion, Cindy Wright second was made and passed by all.
3. Debbie asked Penny Barnham to speak about the game she has started in Reidsville which is held each Thursday at 1:00. Penny made note that Bill BeCesr was instrumental in the start of this game. They are having 2-5 tables each week and she runs a special game to allow points to be awarded. To increase participants they offer the first game to be free. Penny also took questions about the possibility of having a Saturday game in which she indicated this is not possible at this time.
4. Dixie gave an overview of the FS handed out and the current financial position with cash of \$32,830.37 and CD's of \$10,275.83 and increase from this time last year which was at \$25,399.43. She went on to caution the board that due to the NLM tournament our unit needed to have enough funds available in case the tournament did poorly since we had complete financial responsibility. The YTD change in the bank account was a positive \$12,285.06. She then went on to discuss the handout for the Unit Game which shows a loss of \$961.84 for this fiscal year. One of the newest expenses was the cost of new plastic cards for the unit. This amount will increase since we have the Mentor-Mentee game which we do not charge members and the Longest Day of the Year Alzheimer's game. She went on to indicate the average number of tables is 18.
5. Dixie then went on to review the NLM/Sectional Financials. The handout which is still changing due to some accounting issues with the District and Director. The latest change was an amount that has to be paid to the district of \$417.56. This brings the current known profit to be \$16,258.20. She discussed the percentage of tables in both sections and went on to explain the expenses we attempt to regulate with the lead kitchen help being \$15/hr and the extra kitchen help is at \$10/hr along with the janitorial services. This is the best way to regulate and fairly compensate those working the tournament. Dixie indicated that we had the privilege of using the High Point University facility which was just perfect for this event. We had many more people than originally anticipated and was allowed early and late access and that we should consider a larger amount for a donation. This will also look more favorable for future use. After the board discussed amounts paid for other facilities and an average of what we would pay elsewhere Ron made a motion to donate \$2500 to the HPU, Claudia made a second and everyone approved.
6. A review of the tournament was given by Cindy Wright and Claudia Hale. The worst complaint was regarding the Red Lion hotel. Claudia and Cindy met with them and the HP Visitors Bureau who gave us \$2000 for having the tournament in HP. The hotel is working on fixing the issues and indicated that they had a water leak which closed rooms, and elevators leaving the hotel with few options. A discussion regarding how to address the negative review of the hotel due to the wonderful reviews of the tournament. They announced that the tournament was such a success that we have been asked to host next year by the District. Cindy offered to Chair next year and questioned the dates of the HP tournament vs ACC Tournament. Jeannie gave dates of March 6-8, 2020 and Cindy indicated the ACC tournament will be March 12-15. Claudia said she would work on marketing and other items she could do from her desk at home and could not physically participate chairing at the event. Cindy and Claudia indicted the toll the tournament took on them physically and mentally and the excessive amount of time due to the large number of attendees. Ron agreed to help Cindy and agreed to write a letter to HPU to accompany the donation.
7. Debbie asked both Claudia and Cindy to step out of the room while we discussed and voted on the final Honorarium. The room discussed the amount of time and dedication and the success and financial outcome and a motion was made to extend an additional Honorarium of \$400 each by Ron, Brenda made a second and all approved. Dixie extended the discussion indicating the amount of time it took to budget

and work with the district which is still ongoing and said that Bob Hale worked diligently to make sure the tournament was a success and made a profit. Ron made a motion to give Bob a Honorarium of \$400, Dixie was a second and all approved.

New Business:

1. Debbie began the discussion in regards to the NLM/Sectional profits and how we should use the proceeds. One member mentioned new bidding boxes for all the facilities in our entire unit. Debbie explained that the individual directors are in charge of their games and equipment. Debbie mentioned the need to increase new membership and encourage NLM participation through our entire unit.
2. Debbie introduced Rich Peiffer who came to speak to the board regarding his new game and a push by Rich and Judy to help build membership. They are offering a meet up game on Friday evenings and have about 10 people attending in the 30-45 age range. Some hadn't played bridge before and others had some experience. They are meeting at Oak Ridge Meadows club house and having a 30 minute lesson before breaking up to play. In addition, he just started a 0-50 pt game on Monday afternoon at Guilford United Methodist Church in a separate room from Peter's Monday game. The turnout is very encouraging and both Rich and Judy are hoping to build our membership with new players. This should also, make having the NLM tournament more successful.
3. Debbie mentioned the possibility of bringing in a speaker at a later date who would instruct members and offer this at a reasonable rate to continue building the membership.
4. Dixie asked members to turn to the GSO Tournament to review the budget. Claudia discussed the basics and fielding minor questions. Dixie made a motion to accept the budget, Cindy made a second and all approved.
5.  Debbie asked Dixie to discuss the slate of officers to be voted on at the next meeting. Dixie thanked Jeannie Leggett for her assistance in helping to put together the slate. Dixie indicated that many of our current board members had agreed to stay on the board. Debbie Monroe will stay and take Don Folger's place as Past President. Cindy Wright agreed to continue as 2nd VP of Membership, Judy agreed to assist with Membership, Tom Skaar agreed to become the 1st VP replacing Kent Leggett, Ron Mattamoros agreed to become President and we are fortunate to have Cathy Tomlinson and Jim Bean as new members to the board. In addition, Don Gattalaro will continue in his current role. Dixie indicated she spoke to all the continuing and incoming board members who want to ensure the continued business manner in which the current board has enacted under Debbie's leadership. Ron spoke regarding his new role and how he looking forward the upcoming year.
6. Dixie asked Jeannie to speak briefly regarding her request to have members sign up to help Gloria. Jeannie and Kent have stayed late many times to assist Gloria to her car for safety and physical limitations of Gloria to get all the equipment out especially, in a timely manner due to the times we reserve and rent the facility until 5:00. Jeannie indicated they have been asking her to get things together quickly which is not easy. Brenda mentioned needing help getting the trash out in Winston Salem bc in Greensboro the recreation center handles these duties. Debbie reminded everyone of the prior complaints and importance of starting and ending the game in a timely manner. Dixie mentioned ongoing discussions with Gloria asking her to start the game promptly at 1:00 and that Gloria felt the voucher system would be the key to starting each game on time. Ron agreed to come back at 4:45 and make sure everyone was out on time and would speak to Gloria before leaving.
7. Debbie thanked everyone for their hard work and adjourned the meeting at about 12:25.

Respectfully submitted,
Dixie Culver, Secretary-Treasurer

Sent to Unit 169 Officers, Board of Directors, Webmaster and Other Attendees:

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