

CENTRAL CAROLINA BRIDGE ASSOCIATION
BOARD OF DIRECTORS MEETING
JANUARY 6, 2018

Members Present: Dick Brisbin, Don Folger, Brenda Garzia, Gloria Halstead, Bob Hale*, Judy Hellen, Ron Matamoros, Debbie Monroe, Tom Skaar, Cindy Wright

Also Attending: Claudia Hale*, Ray Murphy

Member Absent: Betty Crockett, Jean Leggett*, Kent Leggett*

*** - Had/gave proxy**

Old Business:

1. Minutes of the November 18, 2017 board meeting were approved.
2. Bob Hale had previously e-mailed the Treasurer's Report as of December 31, 2017, as well as November, 2017 and December, 2017 activity. As of December 31, 2017, CCBA had \$22,934 in the checking account and two CD's. This was \$3,088 less than a year ago. Bob explained that the principal drivers below the lower balance were the one-time purchases for 25 Bridge Mate II's and related equipment as well as the time clock.
3. The economics of the unit games were discussed. The calendar year 2017 had 348 tables in 20 games with a loss of (\$1,395) compared to 480 tables in 22 games and a loss of (\$1,228) for the year 2016. The primary reasons for the loss in the last 12 months were (1) we were charged for the meals for December 2017 Holiday party which was pushed to 2018 for weather reasons (we have prepaid the meals), (2) lower average number of tables, (3) the purchase of cards and other supplies in June 2017, and (5) increased free plays. The average tables have decreased 20% year over year. The 2017 tables have been lower than the corresponding 2016 table count, primarily due to lower turnout for the 299er side game, which was discontinued due to low attendance. The Board thought we could improve attendance through its recent investment in technology and an improved offering of special games, as well as increased advertising.
4. Bob Hale gave the Board a summary of what would be presented at the annual meeting on January 20.
5. Cindy Wright advised the Board that everything was in place for the January Annual Luncheon. Claudia Hale said she would enhance the advertising in the next couple of days now that the January 6 game is done.
6. Ron Matamoros advised the Board that Neal Tackabery had discovered a remote statute that allowed the officers, directors and members of CCBA to have enhanced liability protection without requiring a corporate conversion. The Board approved making the changes to the Preamble that were recommended by Neal. The Board generally agreed that there were some additional modifications that should be made to the By Laws but it was not clear how modifications would be made going forward.
7. Cindy Wright advised the Board that District 7 has tentatively approved holding a joint NLM Regional and Sectional in March 2019. High Point and Salisbury have agreed to switch their times for Sectionals for 2019 and going forward. The NLM Regional and Sectional will be held at the High Point University Community Center. Cindy and Claudia Hale have put together a tentative schedule and flyer for the event, but

are looking for additional guidance on what they need to do etc. Bob Hale indicated he was going to talk to Pete Misslin regarding the financials surrounding a NLM Regional. The Board gave its strong support and approval for the NLM Regional.

8. Bob Hale presented an updated and upgraded 2018 calendar, including special games. The calendar includes Unit NAP and Unit GNT games at 100% sectional ratings as well as two weeks where Unit Championship games will be held at the afternoon clubs. The calendar had a variety of proposed game fees ranging from \$7.00 to \$10.00 depending on the game. The Board decided to charge \$8.00 per game for all games regardless of the fees from ACBL. The schedule was approved after this and a couple of other changes.

New Business:

9. The Salisbury budget was approved as presented by Bob Hale.

10. Cindy Wright and Tom Skaar will work together on the 2018 Mentoring Program. The Board gave them authority to design the program as they wished (rather than wait for approval at the next Board meeting), although they will come back to the Executive Committee if they recommend we spend money on some feature. Once the program is finalized, Claudia Hale will announce it on the website and via e-mail.

11. Bob Hale advised the Board that he thought we relook how we run the Alzheimers/Longest Day given that the Longest Day is June 21 and our unit game will be June 30. The Board thought we should go ahead and charge \$8.00 and indicate that the entire entry fee will go to Alzheimer's. They also thought we should have a raffle consistent with past years.

12. Cindy Wright advised the Board that she and Debbie Monroe were still planning to meet with the other local directors to see how we can help each other with membership and other items. At this point, they were just having issues establishing a date to meet before a Unit game.

13. The changes to the 2019 Sectional calendar and status of sanctions was deferred until the March meeting.

14. Claudia Hale advised the Board that she was working to keep the web-site very current. She has added monthly articles from Don Garner and Bill Wisdom similar to what was in the newsletters. She indicated that Jane was looking at how to put in a Request for Partner feature but that she was still in heavy transition and had not been able to spend much time on it.

15. Debbie Monroe advised the Board that River Landing will start up a new Invitational game and that Jeannette Snipes will direct it. Their first game will be on January 11.

16. Bob Hale advised the Board that Skip Wilson was starting a restricted game in Chatmoss Bridge Club in Martinsville, VA. They are requesting to be sanctioned in Unit 169. Their first game will be on January 27.

17. The Board discussed implementing a replacement policy for tables used at Sectionals. Bob Hale indicated that he did not think we should put new tables at Lewis Center as they had a tendency to walk away and get mistreated (by users other than bridge players). The topic was tabled until the March Board meeting.

18. Bob Hale indicated that he did not have a District 7 update. Debbie Monroe indicated she would follow-up so that we had one on a timely basis in the future.

19. The meeting was adjourned at 12:35 pm. The next Board meeting will be in Winston-Salem on Saturday, March 17, 2018 at 10:45 am.

Respectfully submitted,
Bob Hale, Secretary-Treasurer

Sent to Unit 169 Officers, Board of Directors, Webmaster and Other Attendees:

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