

BOARD OF DIRECTORS MEETING MINUTES

May 2, 2020

Attending: Ron Matamoros, Dixie Culver, Claudia Hale, Judy Helen, Debbie Monroe, Kathy Thomlinson, Cindy Wright, Carol Elkins-Bachl

Not attending: Tom Skaar, Jim Bean, Tim Stecker, John Lamana, Katherine Morris

Ron brought the meeting to order 2:08 p.m.

- Approval of Minutes from March 14, 2020 presented by Ron, second by Debbie, all approved.
- Membership Update (Dixie) - March-April 2020
11 new members, 5 transfers in, 8 transfers out, 9 reinstated = Total up to 888

Financial Update (Dixie) –

Profit & Loss 7/1-4/29,2020

Income:

Investments	\$ 140.26	
Non-Programs	3,915.79	
Program Service	<u>62,479.71</u>	\$66,535.76

Expenses:

Non-Programs	\$ 4,833.64	
Program Service	<u>58,773.83</u>	<u>63,607.47</u>

Net Profit \$ 2,928.29

Balance Sheet April 29, 2020

Current Assets:

BB&T Checking	\$ 29,589.18	
Cash Gloria	25.00	
Cash \$2 bills	472.00	
Towne Bank CD	<u>10,000.00</u>	<u>\$ 40,086.18</u>

Equity:

Opening	\$ 37,257.89	
Net Profit	<u>2,928.29</u>	<u>\$ 40,086.18</u>

*Detailed Profit & Loss Attached

Positive Financial Information:

- Reviewed requests from Georgia Taylor for rent. After auditing the past few years found 2 months of rent at \$120 each for a credit of \$240.
- Opening a Chase Bank Account that will yield a \$200 bonus for funding with \$1500 deposit for 60 days.
- Looking at opening a couple other bank accounts to get their specials \$200 & \$400.
- Peter is running games using the unit sanction, he is paying the fees and giving the unit \$1 per table. The virtual unit games will be profitable.
- Waiting on the rebate from High Point Visitors Bureau. Cindy followed up this and they are submitting a \$3,000 check to us soon.

Unit Game Continuation (Dixie, Ron, Peter)

Ron thanked both Peter and Cindy for the hard work and dedication in getting the virtual games up and running.

-When is a good time to start back/Is it best to stay virtual until we are sure/How would we resume/What measures do we need in place

Ron expressed that we need to think about how and when we might hold in person games in the future. For the rest of the year it is agreed that we will continue with the previous vote of no face to face game at least for the remainder of the year, or until further notice.

Pianola (Claudia)

100,004 Pianola "credits" have been bought by the Unit for \$502.00

- Each credit/recipient email costs \$0.005

Pianola has been used to advertise Sectionals and Unit information

- The Unit should charge club Directors to use this service as Directors are independent of the Unit.
- I will keep track of email blasts for Directors, create an invoice, and send to Directors on a monthly basis (1st of the month).

Pianola Blasts for Peter and Cindy (Claudia)

- 3 Blasts to all 758 members / Blast to 557 members under 500MPs
- 2,831 used of the Unit-bought credits @ \$0.005 each recipient = \$14.15 total due. Suggest rounding up to \$15.00 / \$7.50 each from Peter and Cindy

History: Beginning credits = 100,004 / balance = 95,141

These blasts take quite a lot of time to coordinate between Cindy and Peter and then compose and confirm with them both.

Peter and Cindy indicated they are more than happy to pay these costs.

Bridge Cruise November 8, 2020 (Claudia)

Initial sign-ups = 57

Cancellations = 14

Those with refundable deposit will get deposit back up until final payment due August 10.

Most people are still planning on cruising. Some are waiting to see what happens with the world/cruise industry.

I am constantly in touch with travel agent and RCCL for additional amenities, updates on sailing, etc.

Monday, April 13 ... I have a signed contract (both signatures) with the Residence Inn Ft Lauderdale Airport for group block of 10 rooms at \$139 per night + 14% tax, \$5 per night parking while on cruise. (Normal room rate is \$289). Free shuttle from airport to hotel. \$10 per person shuttle from hotel to port. \$10 per person shuttle from port to hotel or airport. Guests will make their own reservations and pay their own bill, including incidentals incurrent during stay.

No financial responsibility to CCBA as hotel does not require deposit guarantee for room block. Cutoff date is one month before cruise (October 7).

Thursday, April 23 ... sent email to all who have made reservations notifying of a current promotion of 60% off second guest and giving them the option to notify the travel agent if they'd care to rebook and take advantage of cruise fare savings. However, the deposit is non-refundable and the onboard credit would be reduced.

Website (Claudia)-

Many, many hours put into the website due to changes and constant updates to club games, virtual games, etc. Claudia is now posting the results and that will change after we are back to normal.

Ron made a motion to increase the webmaster pay from \$600 per year to \$1200 per year. Debbie seconded and all agreed.

Sectionals

Greensboro Sectional shows as canceled on the ACBL tournament calendar. It does not show being held in November. Dixie paid the \$100 deposit and confirmed the dates November 20-22, 2020. Nicki Miller at Bur Mil is concerned there will be a resurgence in Covid and did not want the full deposit. Also, Dixie confirmed Debbie is not going to be Chairing the GSO Tournament. Tom is confirming the hotel and making sure they have updated the new dates, Hampton?

Flyers for Greensboro (change from May to November) and Winston-Salem (July) have been created and sent to Tom Skaar / Cindy Wright for approval.

Greensboro flyer created March 25 and sent to Tom Skaar for approval and submission to ACBL for approval and posting to ACBL website. As of April 12, it is not listed on the ACBL website. The Bur Mil date 11/20-22 is not available with ACBL due to the closer proximity to Spartanburg. No other dates are available with Bur Mil until December. Cindy is checking to see if it is possible to do a virtual sectional. Debbie checked on Lewis Center and it is a possibility if it is smaller. Peter could do an online knock on BBO with assistance on logistics and time frame.

Winston-Salem flyer is on the website status? Cindy is working with the venue on the contract. She did not want to use the caterer and will pay a fee of \$250. She is trying to get the fee waived and sent a long list of issues regarding the caterer. We have not paid a deposit yet. Can we do this online? Tom will check to see if this is possible.

After a lengthy discussion, it was agreed by all that no Sectionals for the remainder of 2020.

Ron adjourned the meeting at 2:55 p.m.