

# CENTRAL CAROLINA BRIDGE ASSOCIATION UNIT 169

## BOARD OF DIRECTORS MEETING Minutes

September 11, 2021

**ATTENDING:** Debbie Monroe, Dixie Culver, Rich Peffer, Chris Shepard, Robert Powell, Ted Edgar, Cindy Wright, Claudia Hale, Dianne Pusch, Skip Wilson, Cam Matthews.

**NOT ATTENDING:** Martha Meyer, Sydney Cardone, Peter Boyd-Bowman.

**OTHERS ATTENDING:** Glenda Sapp, Mrs. Wilson.

**Meeting Started 10:48 a.m.** Called to order by Debbie.

**APPROVAL OF MINUTES FROM JULY 31, 2021** Motion to accept made by Ted Edgar, second by Dianne Pusch, all approved.

### MEMBERSHIP UPDATE (Dixie)- 2021

3 new members

2 transfers in

2 transfers out

1 died

5 reinstated

Total down from 828 to 820

### FINANCIAL UPDATE (Dixie) –

	Profit & Loss	
	7/1-8/31/21	
Income:		
Non-Programs	\$ 2,028.73	
Program Service	<u>1,020.84</u>	\$ 3,049.57
Expenses:		
Non-Programs	\$ 820.00	
Program Service	<u>436.53</u>	<u>1,236.53</u>
Net Profit		\$ 1,813.04

**BALANCE SHEET**

**August 31, 2021**

Current Assets:

BB&T Checking	\$ 27,292.99	
Cash Gloria	25.00	
Cash \$2 bills	472.00	
Chase Bank	1,700.00	(CD mature 8/21 \$260 int)
Towne Bank CD	<u>10,190.51</u>	\$ 39,680.50

Other Current Assets:

Prepaid Rent GSO	<u>2,742.50</u>	
------------------	-----------------	--

**TOTAL ASSETS** \$42,423.00

Equity:

Opening	\$ 40,609.96	
Net Profit	<u>1,813.04</u>	<u>\$ 42,423.00</u>

**POSITIVE FINANCIAL INFORMATION: (Dixie)**

We started the year out with a profit of \$1,813. We had 2 months of prepaid rent from previous years due to the demand of the GA Taylor Manager. This is the reason the Winston unit game is showing as being profitable. The cost for rent is \$270 for 2 Unit games, thus we have lost \$170.00. We do not have to pay an hourly rate for Greensboro and that has made about \$210 for just one game. Due to the cost of the facility and the lack of players in Winston Salem we all agreed to play in Greensboro during this downturn to allow in person bridge for the Unit. Also, our membership is down during Covid and this will have a minor reduction in membership dues from ACBL. If we can continue to bring in \$200 per month from our unit games we should finish the year with no loss or profit.

Dianne asked about the money coming from ACBL which had gone to Gloria Halstead. Dixie explained the unit did receive the money back from Gloria. Dixie and Rich worked with the ACBL to get their system corrected to keep this from happening in the future.

Rich asked about the prepaid rent which is for the upcoming Greensboro Sectional. Dixie explained the process of refund from the City of Greensboro indicating a 30 day cancellation policy.

Dixie is in the process of dropping off all prior year information for review by Wayne Sykes. Wayne was in an accident in Denmark breaking his femur while there for the birth of their grandchild.

## UNIT GAME UPDATE (Rich)

### -Update on Rec Centers:

GA Taylor signed lease documents Dixie secured 2 months of credits from prior year demands from the manager. We have used these credits for the last 2 Unit games in WS.

Lewis Center signed lease documents. Rich working on securing dates for unit games. They would like for our tables to be removed from their location. What/When should we do with the tables?

#### 1. Unit Games – move to 2 per month in GSO. None on BBO.

- a. Feedback so far on requirement of vaccine proof and mask wearing.
- b. Types of games: pairs vs. team game; Upgraded Club Championship vs. Jane Johnson Fund Game etc.: we pay extra MPs for Upgraded Club Championship but only give \$1 per table to ACBL, compared to giving \$5 per table for the "Fund" games. Best course for Unit, right now?
- c. Attendance improved (9 tables) on Aug. 28 game in GSO. We asked people to register in advance. Other ideas to help attendance?
- d. What suggestions for 2022?

#### 2. Lewis Rec. Center: has purchased new card tables and red cushioned chairs

- a. Requested Unit to remove all of our card tables. Where do we store?
  - i. New Garden Friends Meeting? (ask Marcy Maury)
  - ii. Other ideas
  - iii. Labeling: Need to distinguish Units table vs. Peter's tables vs. Rich's tables. Also, color-coded tape for use at Regionals. (location).
- b. Requested Unit store all of our supplies in the smaller closet, adjacent to Kitchen. We can remodel the shelves in this closet to adapt (I can lead on this).
  - i. Need some larger shelves
  - ii. Maybe a locking enclosed cabinet for some items? (e.g. coffee, food items).
- c. Kathy Dwyer and Mary Leger also store supplies for bridge in this closet. Need some agreements on space; label shelves.
  - i. How many coffee makers are really needed?? There are at least 3 large industrial size (Unit's) and 3 carafe-sized coffee makers (general bridge?).
  - ii. Consider a pooled supply of common use items? (coffee, tea, creamer, sugar, Sweet-n-Lo, plastic spoons, cups, plates, napkins).
  - iii. 2 rolling carts (Unit's) – where to store without blocking the closet space?
  - iv. Bidding boxes – 1 box of common use (red), 1 box of Unit's (black).
  - v. Unit also owns a large bin of bidding boxes stored at Georgia Taylor Center (seldom used).

- d. One other social bridge group stores items here. Designate a shelf for them.  
Contact info?
- e. Would need agreements NOT to place objects on the floor, that hinder entry into this closet (e.g. from Lewis Center Parks & Rec, and all users).

**3. Paper pickup slips: We should sell or offer these to a Director still using them**

- a. Unit has a ton of these (1000's). Pack of 100 costs \$2.80. Or, pack of 1000 for \$9.56.
- b. Peter, Rich – also have a lot.
- c. **Proposal: put an offer out on the CCBA website: any Director who is actually using these for games (no Bridgemates), can obtain 1) for free? 2) for reduced cost?**
  - i. After 1 week: will distribute to all who reply.

Rich discussed the mask requirements and the form to sign for those who forgot their card.

Debbie agreed to store the tables from Lewis in her basement with the other tables. Rich felt we should check the labels to make sure we account for them properly.

Claudia, Brenda & Rich inventoried tables and supplies.

Rich explained all bridge supplies need to be stored the small closet at Lewis. Mary & Kathy should help and take items home until needed.

Cindy indicated she prefers pre packaged items (food) for the unit game.

Claudia asked why the clock wasn't utilized and encouraged Rich to use it each time to keep the game moving quickly.

Dixie requested no break in order to move the game along. Explaining prior complaints of the game lasting too long. Rich was concerned about people eating or drinking at the bridge table. Chris mentioned she is not at all concerned about someone taking a drink of water or coffee. Debbie explained we should make sure the game is over by 4:00p.m.

**TOURNAMENT UPDATE (Cindy)-**

**High Point Sectional 2/24-2/27/22** Cindy has been in contact with High Point University who has given the space we used to the High Point Senior Services. High Point Senior Services cannot allow us use of the facility at this point. She is looking into a space near Greensboro/Kernersville that Unit 169 member Banshi Shah's church will allow rentals at \$600 per day. We will only have an increase of \$183.50. Cindy has signed the contract and we are all set.

**Winston Salem Sectional 7/22-24/22** Cindy has checked with the Home and Garden Center and will be signing the documents. The price will remain the same as 2019 at \$600 per day, \$1,800 total.

**Greensboro Sectional 5/20-22/22** Dixie asked for a reduction in rent, which they allowed and the cost will be \$2,742 for 2022 not the \$3,635 they initially asked. We have placed a deposit of \$2,742.50 with Bur Mil. FYI, in 2019 we paid \$2,558.50. If we decide not to have the tournament, we need to let them know ASAP in order to get a refund or to have the date rescheduled.

Cindy gave an update that Jerry Helms has agreed to be a speaker at the High Point Tournament and the flyer is ready.

October Piedmont-Triad Sectional 10/7-9/2022 will be at Gujarati Cultural Association of the Piedmont.

Cindy would like to have a week long club game, Rich agreed to look into making this happen.

Cindy mentioned having a moment of silence for 9/11. Cam agreed to lead.

#### **UNIT 169 SOCIAL BRIDGE CRUISE (Claudia/Skip)**

***The cruise is scheduled to sail November 14-21, 2021; however, organized duplicate bridge will not be offered due to the less-than-minimum attendees needed to conduct sanctioned bridge games. For those who are still booked and sailing, social bridge will be available aboard the ship.***

The following is a summary of the 2021 cruise, which we hope to be able to again provide (or similar) sometime in the future:

- Seven-night Eastern Caribbean Cruise round trip from Port Canaveral, FL on Royal Caribbean Cruise Line's Harmony of the Seas
- Special group pricing and amenities thru our travel agent
- Itinerary: CocoCay (cruise line's private island), Sea Day, San Juan Puerto Rico, Phillipsburg St. Martin, Sea Day, Sea Day
- Host Hotel Orlando International Airport: Hampton Inn, \$85/night
- Host Hotel Port Canaveral: Best Western Oceanfront Resort Cocoa Beach, \$119.95/night Standard or \$139.95/night Suite
- Nine sessions of bridge: every afternoon and mornings on sea days
- Unlimited bridge play for \$75 per person
- Because this cruise will have all ACBL members, experienced players, we have special permission from the ACBL to rate the games at 80%. There will be at least one game rated much higher as a club championship game. We will endeavor to stratify the games in a manner

to award the highest number of points possible to the greatest number of players (benefiting primarily non-life masters).

- The masterpoint awards are dictated, as in all games, by the number of tables for that session. The more players we have, the greater the masterpoints awarded.
- Dedicated space for bridge play in the conference center on the ship
- Games, contests, special get-togethers, and MORE for loads of fun!

### **PIANOLA ACCOUNT (Claudia)**

Pianola.net is used for email blasts. On March 9, the Unit purchased 50,000 "credits" (emails) for \$500 and received a bonus 50,000 for a total of 100,000 credits. 50K+ receives the 100% bonus. The balance today is 7,815 credits.

Currently there are four scheduled email blasts each month that are sent to all current members of Unit 169: two emails advertising the Unit games, and two reminder emails about the Unit games. These total 2,800 emails each month.

In addition, when we advertise or send reminders for our Sectionals and Regional, we send 18,000+ emails each time to 23 nearby Units in Districts 6 & 7. We have four tournaments scheduled for 2022. Sending only one blast for each tournament would use 72,000 credits.

***I would like the BOD to consider purchasing another 50,000 credits, or more, which would entitle us to receive the 100% additional bonus.***

### **CCBA WEBSITE INFORMATION (Claudia)**

There are three annual charges to WIX.com that total \$276.49:

- \$204.00 for the unlimited Premium Plan due on September 27, 2021. This will be auto-charged 14 days before the payment is due to the CCBA VISA credit card ending in 7505.
- \$24.85 for the Domain Name [ccbaunit169.org](http://ccbaunit169.org) due on September 10, 2021. This will be auto-charged 30 days before expiration to the CCBA VISA credit card ending in 7505.
- \$47.64 for the Apps due on March 25, 2022. This was auto-paid on March 24, 2021 (Dixie paid this?)

***I would like the BOD to consider approving all charges related to the website for at least another year.***

Skip made a motion to auto renewal Pianola year after year, Dianne second, all approved.

Dianne made a motion to pay all WIX charges, Chris was the second, all approved.

Dixie confirmed the credit card Claudia would be using.

Don Gardner & Bill Wisdom have been alternating a published article on bridge and Peter Boyd-Bowman will be taking over this task.

Debbie would like to link "learn bridge" on the unit website.

Dianne, Claudia & Chris to prepare a survey about face to face bridge for the board to better understand and implement needs and wants of the unit members.

Rich said he would prepare a list of action items.

Debbie adjourned the meeting at 12:01 p.m.